Andrew Yule & Company Limited · A Government of India Enterprise

Permanent Openings, Electrical Division, Chennai

Two permanent posts for Sales & Marketing and Business Development in power transformers. Recruitment Advertisement Nos. 2026/14 and 2026/14/01.

Applications open
November 13, 2026

Last date to apply online
December 03, 2026

Dy. Engineer (Tech. – Sales & Marketing) S3

Advt. No. 2026/14 · Post Code 2026/14

Division	**Electrical Division (Chennai)**
Vacancies	**01 post**
Grade & scale	**S3 – 28,000 – 89,050**
Maximum age	**40 years**
Experience	**Minimum 4 years post qualification**

Qualification

Diploma in Mechanical / Electrical Engineering, Electrical & Electronics Engineering, Electrical & Instrumentation Engineering, Electronics & Communication Engineering, Instrumentation Engineering or Production Engineering from a reputed institution. Experience in the power transformer manufacturing industry is preferred.

Job description

- Assist in preparing and submitting tenders.
- Assist the HOD – Sales & Marketing in executing contracts.
- Carry out customer service activities at site.
- Process invoices and maintain related documents.
- Coordinate with transporters and logistics service providers.
- Make complete arrangements for dispatch of materials.

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Asst. Manager (Business Development) E2

Advt. No. 2026/14/01 · Post Code 2026/14/01

Division	**Electrical Operations (Chennai)**
Vacancies	**01 post**
Grade & scale	**E2 – 50,000 – 1,60,000**
Maximum age	**37 years**
Experience	**Minimum 3 years post qualification in business development**

Qualification

Degree in Electrical or an allied field/stream. Additional management qualification is preferred. Experience must be in business development in the transformer / power industry or in capital goods related to the electrical / power industry.

Job description

- Ensure sufficient order booking for power transformers.
- Work closely with sales, tendering and engineering teams to shape winning strategies.
- Identify and develop new businesses, markets and clients; evaluate and enter new segments such as industries, real estate and renewables.
- Generate and validate leads through networking, exhibitions and digital channels, and convert them to orders.
- Track upcoming tenders, EPC projects, utility investments and private sector developments.
- Monitor market trends, policy changes and competitor activity; give inputs on pricing, positioning and product customisation.

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Pay and benefits (both posts)

Apart from basic pay, each post carries Dearness Allowance (IDA pattern), medical reimbursement, Leave Travel Concession, leave, conveyance and food allowance / lunch as per Company policy. Privilege Leave encashment is available, and contributory Provident Fund and Gratuity apply as per rules.

How to apply

1. Go to www.andrewyule.com → Career Opportunity → Online Submission of Application.
2. Select your Advt. No. (2026/14 or 2026/14/01) and click “Apply Now”.
3. No other mode of application is accepted.
4. You can apply for only one position per advertisement; multiple applications from one person are liable to be rejected.

Keep ready before applying

1. PAN / Aadhaar card.
2. An active email ID and mobile number that stay valid for at least twelve months (call letters are sent there).
3. A recent passport-size photograph scanned as JPG/JPEG, under 1 MB.

> Queries: pna@andrewyule.com. AYCL is not responsible if wrongly filled details lead to rejection.

Important conditions

▶ Selection, documents and age

▶ Applications and conduct

▶ Government and PSU employees

▶ Service terms and jurisdiction

About the Company

Andrew Yule & Company Limited (AYCL) manufactures, sells and services industrial products such as transformers and industrial fans, and has fifteen tea gardens under its control. It became a Government of India Enterprise in 1979 and today runs three operating divisions (Engineering, Electrical and Tea) and one service division (General Division).

8, Dr. Rajendra Prasad Sarani, Kolkata – 700 001 · CIN: L63090WB1919GOI003229

Official advertisements: Advt. 2026/14 · Advt. 2026/14/01